# Monthly Tourist Tax Data Analysis

Tourist Tax Data and Statistics
Report for Brevard County
For Month Ending
July 31, 2016





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#### **Tourist Development Council**

**September 12, 2016** 

**Tourist Development Council Brevard County, Florida** 

Please find included herein the historical "Tourist Tax Data and Statistics Report" for the month ending July 31, 2016. The data in this report is grouped in accordance with guidelines as prescribed in Florida Statutes.

Tourist Tax Statutes.

Please be advised of the following which affect the data grouping and reporting:

- 1. All information is unaudited.
- 2. "Gross Receipts" represents Tourist Tax Collection figures reported to the Tourist Development Office from the Tax Collector's Office and all statistics are based on tax returns submitted and paid. Statistics are subject to change due to subsequent collections and future enforcement action.
- 3. The geographical definition of current zones July be modified for compliance in future reporting.
- 4. Recent modifications to data reporting systems and regulations apply to data that is generated by our tax collection process and related systems. Third party data which July be obtained by us to provide enhanced statistics are outside such regulation, such as the STR report.
- 5. Please note the following for types of properties, which have been grouped for better organization and representation of the data:
  - Hotel / Motel represents all Hotels and Motels
  - Condos represents all Condominiums and Apartments
  - Vacation Rentals represents all Vacation Rentals, Single Family, Interval Owner, Cottage, Duplex, Mobile Home Park, Room, Rooming House, and Other
  - •RV Park / Campground represents all RV Parks and Campgrounds

If I can be of further assistance to the Council, or should you wish to discuss this report further, please do not hesitate to contact me.

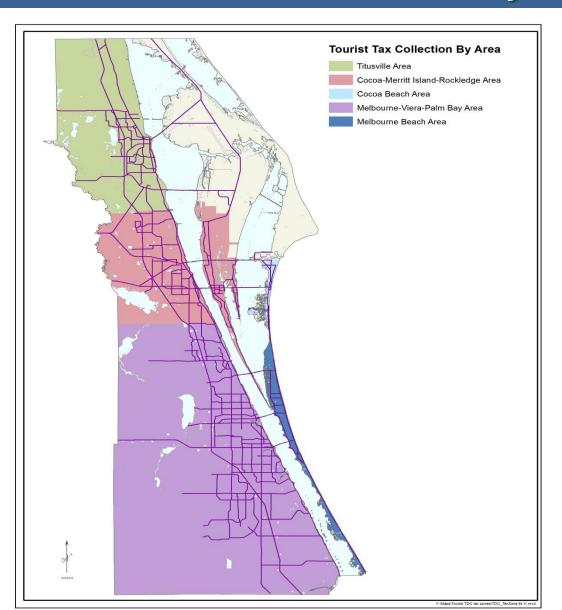
**Sincerely** 

Stacy DeLano **Finance Director** 

**Tourist Development Office** 

Data and **Statistics** Report for month ending: July 31, 2016

#### Map of Tourist Tax Collections by Area







# Tourist Tax Collections by Area July 2016

MELBOURNE-VIERA-PALM BAY AREA \$216,876.69 17%

MELBOURNE BEACH AREA \$232,669.23

19%

COCOA-MERRITT ISLAND-ROCKLEDGE \$47,519.18 4% TITUSVILLE AREA

\$74,656.98 6%

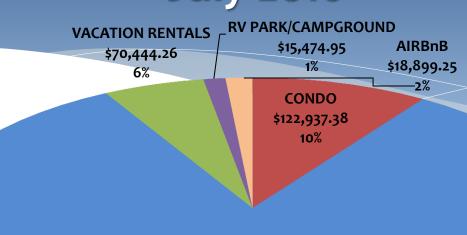
> \$663,523.14 \$4%



\$1,235,245.22



# Tourist Tax Collections by Type July 2016



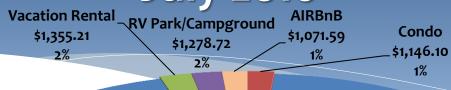
HOTEL/MOTEL \$1,007,489.38 82%



\$1,235,245.22



### Titusville Area by Type July 2016



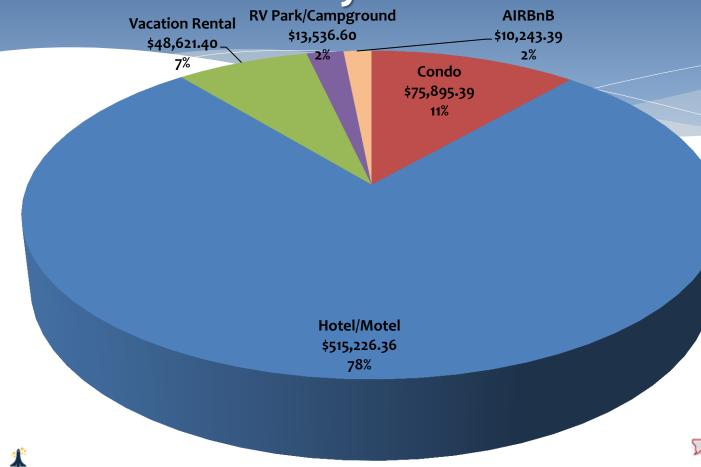
Hotel/Motel \$69,805.36 93%



\$74,656.98



### Cocoa Beach Area by Type July 2016

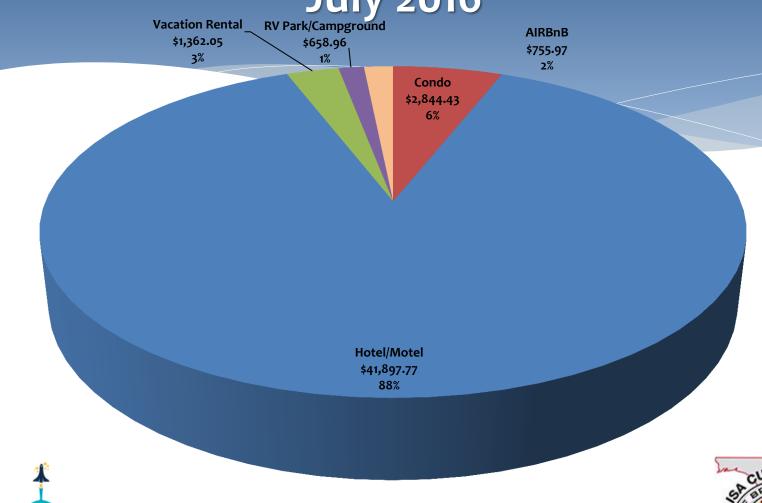




\$663,523.14



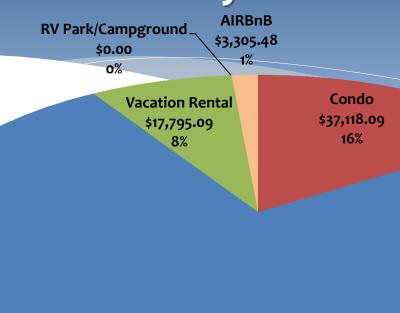
### Cocoa-Merritt Island-Rockledge Area by Type July 2016





\$47,519.18

### Melbourne Beach Area by Type July 2016



Hotel/Motel \$174,450.57 75%



\$232,669.23



### Melbourne-Viera-Palm Bay Area by Type

**July 2016** 



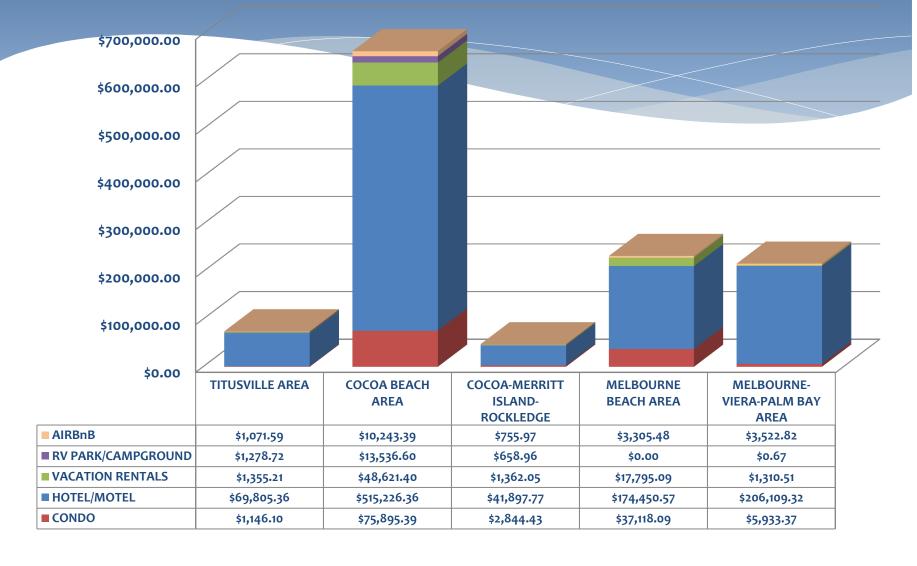
Hotel/Motel \$206,109.32 95%



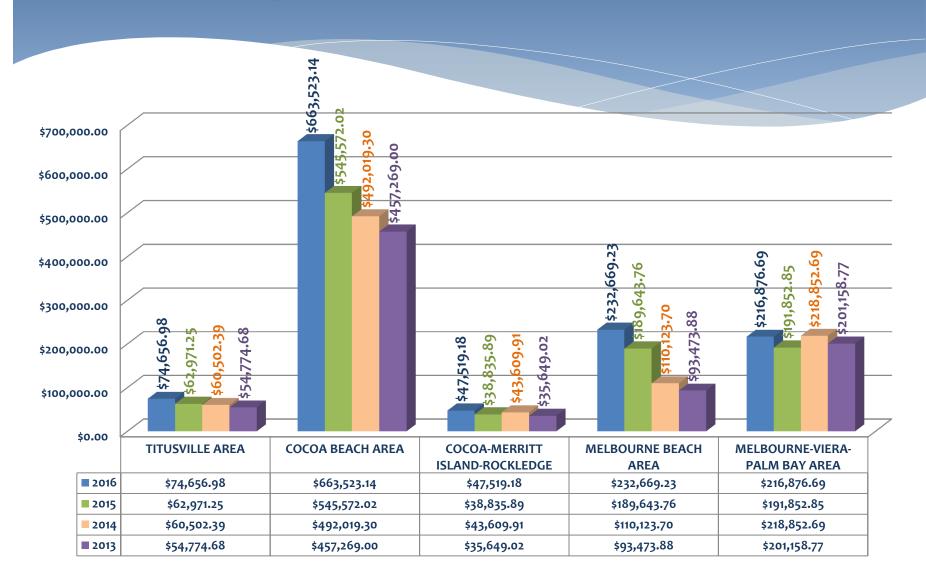
\$216,876.69



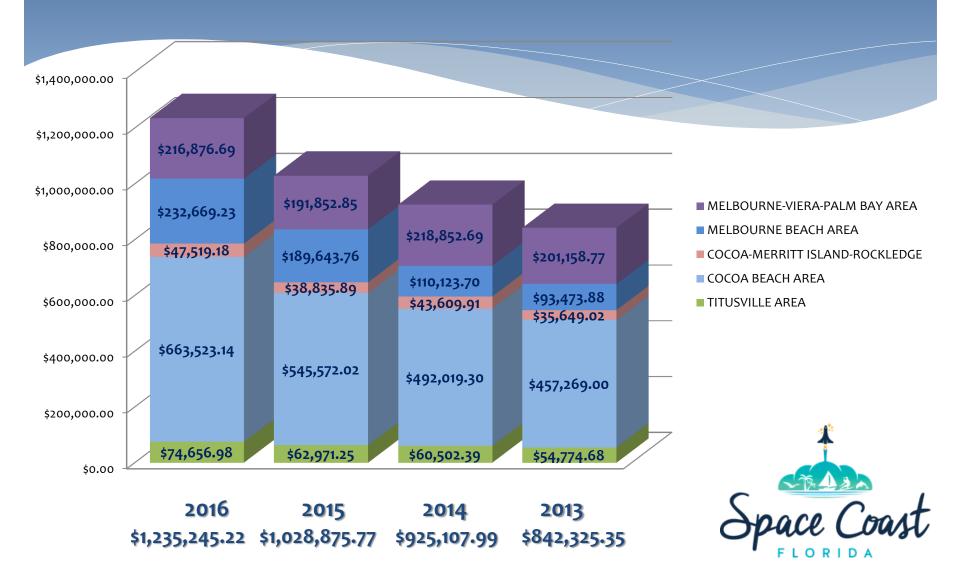
# Tourist Tax Collections by Type July 2016



# Four Year July Comparison by Area FY13, FY14, FY 15 and YTD 16



# Four Year July Comparison by Area FY13, FY14, FY 15 and YTD 16



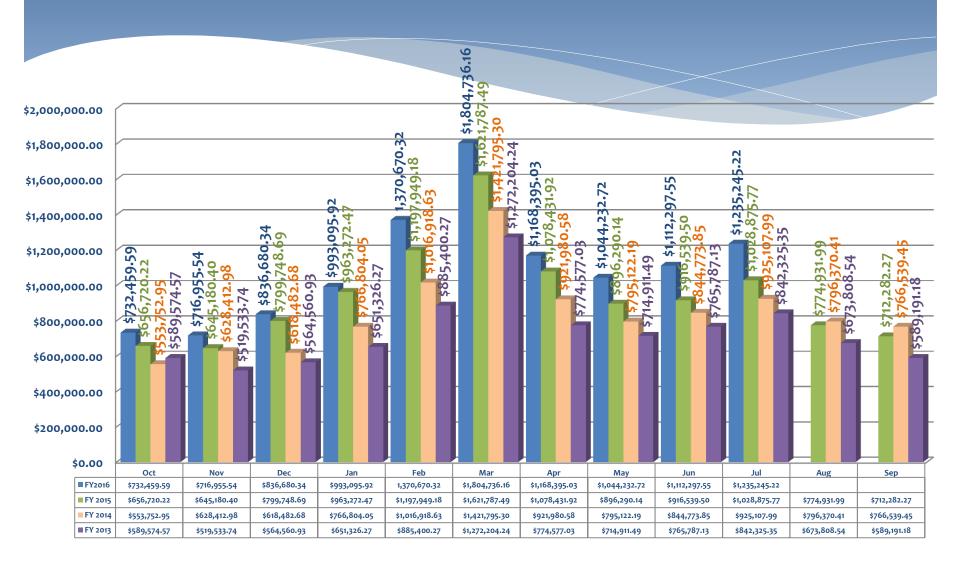
### Revenue Analysis FY14, FY15 and YTD FY16

			2016 TO 2015			2015 TO 2014			2014 TO 2013	
MONTH	FY2016	FY 2015	\$Variance	% Variance	FY 2014	\$Variance	% Variance	FY 2013	\$Variance	% Variance
Oct	\$732,459.59	\$656,720.22	\$75,739.37	11.53%	\$553,752.95	\$102,967.27	18.59%	\$589,574.57	-\$35,821.62	-6.08%
Nov	\$716,955.54	\$645,180.40	\$71,775.14	11.12%	\$628,412.98	\$16,767.42	2.67%	\$519,533.74	\$108,879.24	20.96%
Dec	\$836,680.34	\$799,748.69	\$36,931.65	4.62%	\$618,482.68	\$181,266.01	29.31%	\$564,560.93	\$53,921.75	9.55%
Jan	\$993,095.92	\$963,272.47	\$29,823.45	3.10%	\$766,804.05	\$196,468.42	25.62%	\$651,326.27	\$115,477.78	17.73%
Feb	1,370,670.32	\$1,197,949.18	\$172,721.14	14.42%	\$1,016,918.63	\$181,030.55	17.80%	\$885,400.27	\$131,518.36	14.85%
Mar	\$1,804,736.16	\$1,621,787.49	\$182,948.67	11.28%	\$1,421,795.30	\$199,992.19	14.07%	\$1,272,204.24	\$149,591.06	11.76%
Apr	\$1,168,395.03	\$1,078,431.92	\$89,963.11	8.34%	\$921,980.58	\$156,451.34	16.97%	\$774,577.03	\$147,403.55	19.03%
May	\$1,044,232.72	\$896,290.14	\$147,942.58	16.51%	\$795,122.19	\$101,167.95	12.72%	\$714,911.49	\$80,210.70	11.22%
Jun	\$1,112,297.55	\$916,539.50	\$195,758.05	21.36%	\$844,773.85	\$71,765.65	8.50%	\$765,787.13	\$78,986.72	10.31%
Jul	\$1,235,245.22	\$1,028,875.77	\$206,369.45	20.06%	\$925,107.99	\$103,767.78	11.22%	\$842,325.35	\$82,782.64	9.83%
Aug		\$774,931.99			\$796,370.41	-\$21,438.42	-2.69%	\$673,808.54	\$122,561.87	18.19%
Sep		\$712,282.27			\$766,539.45	-\$54,257.18	-7.08%	\$589,191.18	\$177,348.27	30.10%
TOTAL	\$11,014,768.39	\$11,292,010.04	\$1,209,972.61	9.48%	\$10,056,061.06	\$1,235,948.98	12.29%	\$8,843,200.74	\$1,212,860.32	13.72%

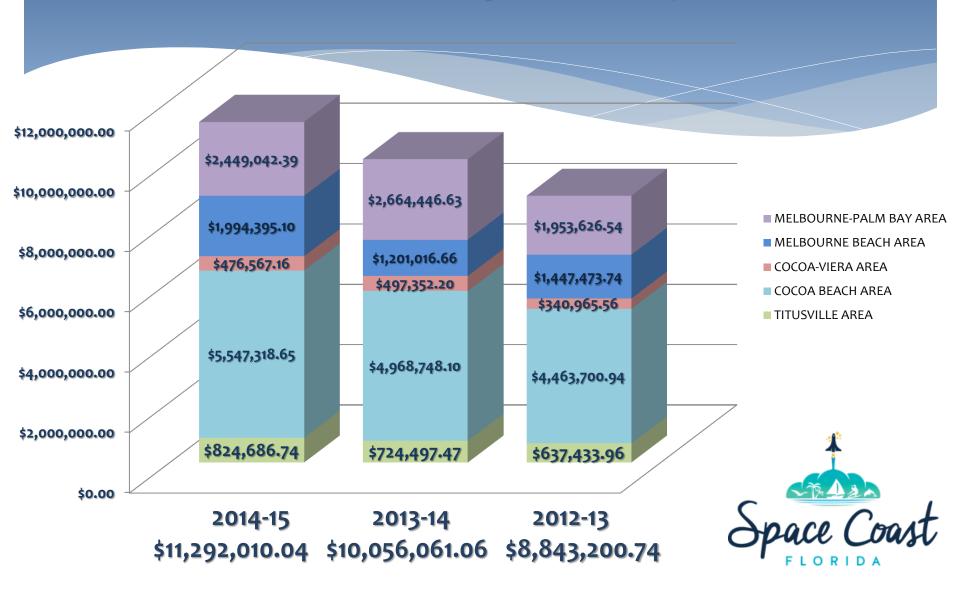




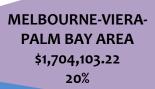
### Revenue Analysis FY13, FY14, FY 15 and YTD 16



#### Three Year Comparison by Area



## Tourist Tax Collections by Area Calendar Year 2016 as of July 31st



\$609,189.26 7%

MELBOURNE BEACH AREA \$1,639,605.56 19%

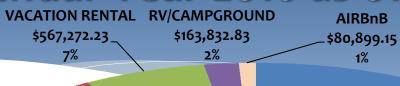
COCOA-MERRITT ISLAND-ROCKLEDGE AREA \$368,098.49 4% COCOA BEACH AREA \$4,407,676.39 50%



\$8,728,672.92



## Tourist Tax Collections by Type Calendar Year 2016 as of July 31st



\$1,075,484.57 12%

**CONDO** 

HOTEL/MOTEL \$6,841,184.14 78%



\$8,728,672.92



# Titusville Area by Type Calendar Year 2016 as of July 31st



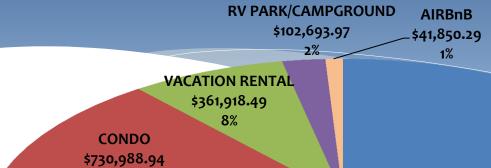
HOTEL/MOTEL \$527,315.48 86%



\$609,189.26



### Cocoa Beach Area by Type Calendar Year 2016 as of July 31st



17%

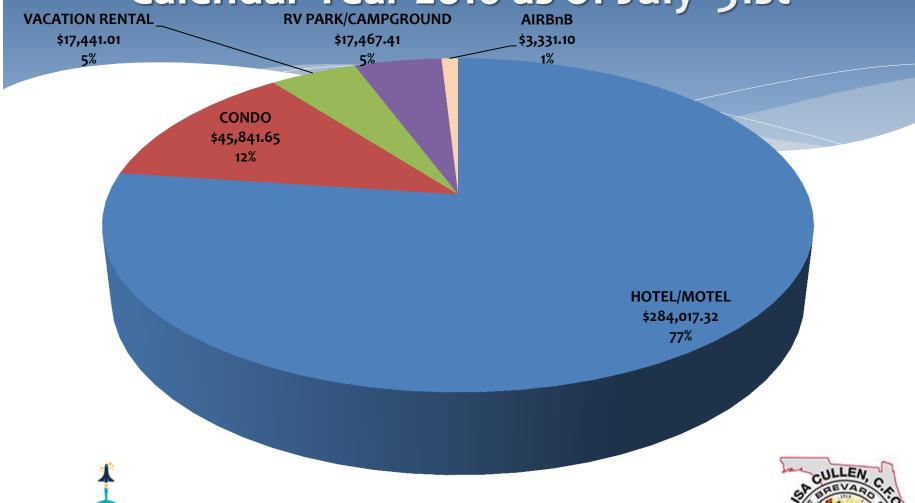
HOTEL/MOTEL \$3,170,224.70 72%



\$4,407,676.39



### Cocoa-Merritt Island-Rockledge Area by Type Calendar Year 2016 as of July 31st

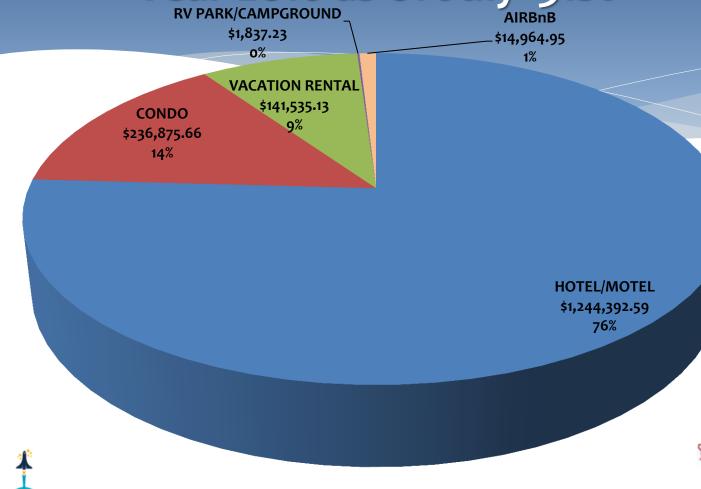




\$368,098.49



#### Melbourne Beach Area by Type Calendar Year 2016 as of July 31st

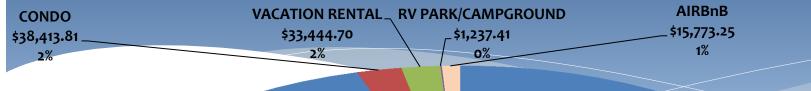




\$1,639,605.56



### Melbourne-Viera-Palm Bay Area by Type Calendar Year 2016 as of July 31st



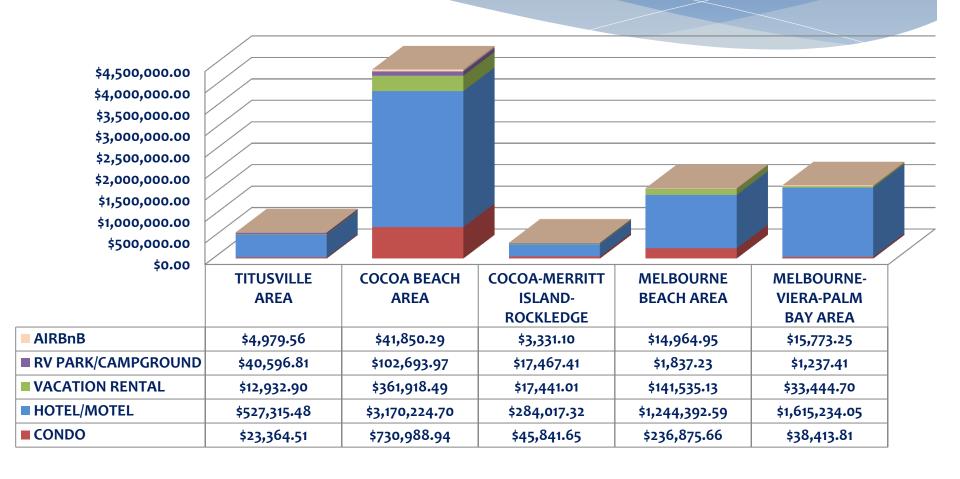
HOTEL/MOTEL \$1,615,234.05 95%



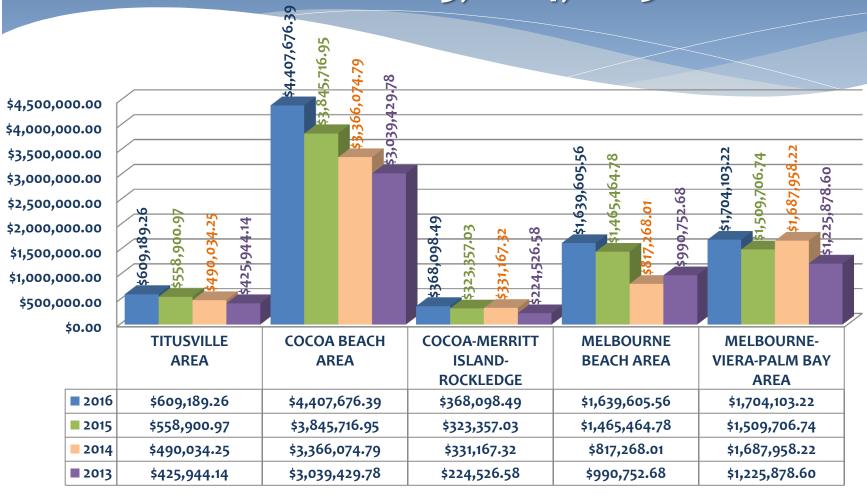
\$1,704,103.22



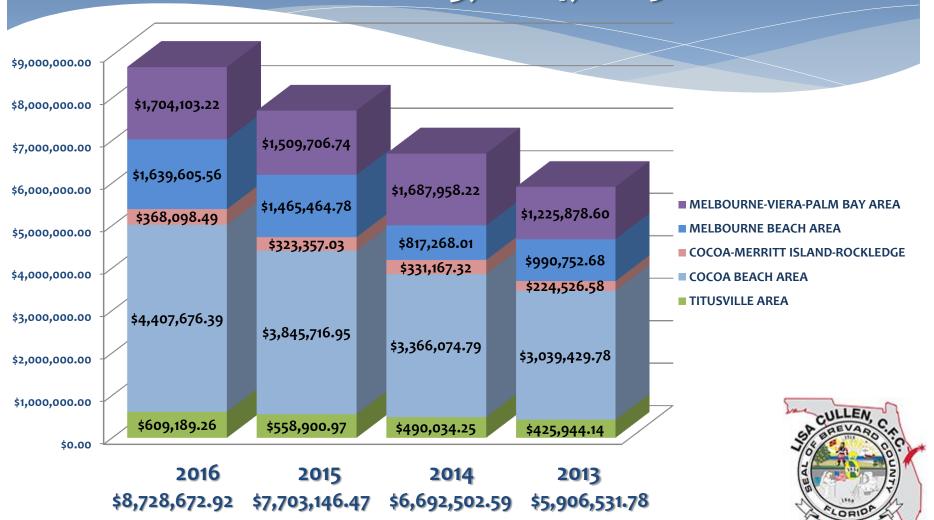
# Tourist Tax Collections by Type as of July 31st Calendar Year 2016



#### Four Year Comparison by Area as of July 31st Calendar Year 2013, 2014, 2015 & 2016



# Four Year Comparison by Area as of July 31st Calendar Year 2013, 2014, 2015 & 2016



#### Supporting Data and Service Contributions





Planning & Development

